

**CITY OF GAUTIER  
MEMORANDUM**

**To:** Samantha Abell, City Manager  
**From:** Cindy Steen, Purchasing Agent  
**Through:** Cindy Russell, City Clerk  
**Date:** July 24, 2014  
**Subject:** Bucket Truck

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**REQUEST:**

City Council authorization is requested for the City of Gautier to purchase one (1) Bucket Truck from the advertisement that was opened on July 14, 2014 in the amount of \$89,717.00 from Altec Industries, Inc. The highest bid was \$108,950.00.

**BACKGROUND:**

The Bucket Truck will ensure the safety of our employees while performing duties beyond their reach. This truck will be used to check overhead power services at lift stations, wells, rain gauges, wind socks, security lights or any other repairs as needed. Funding is available from account #400-650-730, funds from previous reimbursements.

**RECOMMENDATION:**

Based on the bids received the City Clerk's Office recommends the purchase of this vehicle from Altec Industries, Inc. in the amount of \$89,717.00.

The City Council May:

- 1). Approve the purchase of the Bucket Truck
- 2). Disapprove the purchase of the Bucket Truck

**ATTACHMENT(S):**

Advertisement for Bid  
Specifications  
Email to Council  
Bid from Altec

## ***ADVERTISEMENT FOR BIDS***

Notice is hereby given that the City of Gautier, Mississippi will receive sealed bids at Gautier City Hall, 3330 Hwy 90 until 2:00 p.m. on July 14<sup>th</sup>, 2014 for the following:

### **“BUCKET TRUCK”** *GA 2014-008*

Specifications are on file in the Purchasing Office. An electronic version is available by emailing the Purchasing Agent at [csteen@gautier-ms.gov](mailto:csteen@gautier-ms.gov). Bids shall be delivered to the Purchasing Agent's Office located at Gautier City Hall and envelopes (s) plainly marked “**Bucket Truck**” and shall be addressed to the Purchasing Agent, 3330 Hwy 90, Gautier, MS 39553.

No bid may be withdrawn for a period of thirty (30) days. All documents and bid forms required by the specifications shall be submitted in the original bid. No additions or modifications will be allowed after the bids are opened.

All bid envelopes should contain the Bidder's name and mailing address on the face of the envelope.

The City reserves the right to reject any and all bids and to waive any informality in the proposal accepted.

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Cindy Steen  
Purchasing Agent  
City of Gautier, MS

(SEAL)

Publication Dates:  
Mississippi Press: June 22<sup>nd</sup>, and June 29<sup>th</sup>, 2014  
Bid Number: GA 2014-008

# Specifications for Boom Truck

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1. Boom Truck to include a 37" telescoping/articulating continuous rotation aerial device with an insulating articulating arm, insulating telescopic upper boom, and the patented ISO-Grip insulating system at the boom tip. Includes the following features:
  - Ground to bottom of platform height 37.8 feet.
  - Working height 42.8 feet.
  - Minimum reach to edge of platform. Side Mounted Platform: 26.6 feet. End Mounted Platform: 28.3 feet (at 14.4 foot platform height).
  - Telescopic boom extension: 9 feet 8 inches.
  - Continuous rotation.
  - Insulating Aerial Device, ANSI Category C, 46kV and below
  - Articulating Arm: Articulation is from -7 to 90 degrees. Insulator provides 12 inches of isolation.
  - Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.
  - Telescoping upper boom: Articulation is from -25 to 75 degrees.
  - Master/ Slave Leveling: Platform automatically maintains level during boom articulation through a lifetime master/slave hydraulic leveling system that requires no major preventive maintenance.
  - The INSULATING UPPER CONTROL SYSTEM includes a single handle controller incorporating high electrical resistance components that is dielectrically tested to 40 kV AC with no more than 400 microamperes of leakage. The control handle is green in color to differentiate it from other non-tested controllers.
  - One set of tool outlets at the platform providing up to 5 gpm of flow for open center tools
  - Hydraulic System: Open center system operating at 5 gpm and 2,400 psi.
  - Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion.
  - Structural Warranty all of the following applicable major components are to be warranted for so long as the initial purchaser owns the product: boom, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.
  - Manual: Two (2) operator and maintenance/parts manuals.
2. 37" Unit Model
3. Post style pedestal mounting
4. Poly Reservoir, Pedestal Mounted, 7 gallon: includes sight gauge
5. Single, One (1) man, fiberglass platform: end mounted with 180 degree rotator. 24" x 30" x 42" inches, includes hydraulic tilt.
6. Two (2) platform steps
7. Soft nylon reinforced vinyl platform
8. Platform liner for a 24" x 30" x 42" inch platform
9. Platform capacity, 400lbs.
10. Patented ISO-Grip insulating 4 function, proportional speed, and upper control handle – with safety interlock and interlock guard. Forward/back operates upper boom in/out, titter operates

## Specifications for Boom Truck

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- rotation CW.CCW, up/down operates upper boom up/down, and twist operates lower arm up/down. Platform leveling is controlled with a separate interlocked control handle.
11. Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms and platform. Secondary stowage & Start/Stop is activated with an air plunger at the platform and switch at the lower control station.
  12. Manual Lowering valve located at the boom tip. For use in emergency situations to allow the operator to lower the boom to the ground.
  13. No power module.
  14. Outriggers in conjunction with torsion bars installed for stability of unit.
  15. White (Standard).

### Unit & Hydraulic Acc.

16. Nine (9) - HVI-22 Hydraulic Oil (Standard)
17. Standard Pump for PTO.
18. Hot shift PTO for automatic transmission.

### Body

19. 102 Inch Universal Small Aerial Body for 60 inch CA, to meet the following specifications:
  - A. Basic body fabricated from A40 grade 100% zinc alloy coated steel
  - B. All doors are full, double paneled, self-sealed with built-in drainage for maximum weather-tightness.
  - C. Electro-zinc plated, steel hinge rods extend full length of door.
  - D. Door hinges are zinc alloy material attached with rivets
  - E. All doors contain zinc plated flush type, keyed locks with recessed handles.
  - F. Door handles are riveted to the outer door panel. Back panel has opening for easy access.
  - G. Heavy-gauge welded steel base construction with safety tread floor.
  - H. All edges are either rolled or folded for strength and safety.
  - I. Door header drip rail at top for maximum water protection.
  - J. Neoprene or rolled fenders on wheel fender panels.
  - K. Steel treated for improved primer bond and rust resistance.
  - L. Automotive underseal applied to body.
  - M. Prime painted with two part epoxy.
  - N. Automotive type non-porous door seals mechanically fastened to the door facing.
  - O. 102 inch body length
  - P. 39 – 41 inch body height (standard)
  - Q. 94 inch body width (standard)
  - R. 20 inch body compartment depth (standard)

## Specifications for Boom Truck

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- S. Body color – White (standard)
- T. Finish paint body at body manufacturer
- U. 8 inch body cross-members (standard)
- V. No tread plate required on compartment tops
- W. 5 inch tall wood tailboard installed at the rear of body cargo area
- X. No compartment lighting supplied by the body manufacturer
- Y. Rotary paddle latch with lock (standard)
- Z. Master body locking system (standard)
- AA. No chock holders in line body fender panel required (standard)
- BB. Gas chock type ridged door holders for vertical doors (standard)
- CC. Chains on horizontal doors
- DD. Hot stick shelf full length (Right Side Only)
- EE. Drop-down hot stick door for one (1) shelf (right side)
- FF. Tow (2) hot stick brackets
- GG. 1<sup>st</sup> vertical street side (LH) – two (2) adjustable shelf with removable dividers on 4 inch centers
- HH. 1<sup>st</sup> horizontal street side (LH) – one (1) fixed shelf with removable dividers on 8 inch centers
- II. Rear vertical street side (LH) – four (4) adjustable locking swivel hooks
- JJ. 1<sup>st</sup> vertical curb side (RH) five (5) adjustable locking swivel hooks
- KK. 1<sup>st</sup> horizontal curb side (RH) – vacant
- LL. Rear vertical curb side (RH) – two (2) adjustable shelf with removable dividers on 4 centers

### Body and Chassis Accessories

- 20. Steel Tail shelf, 95" wide x 38" long with wheel chock holders (1 each side) add grab handle at rear of tail shelf for 3 pt. side access.
- 21. Cable step installed at rear, single step
- 22. U-shaped grab handle installed at rear
- 23. Small grab handle installed at rear
- 24. Combination 2 ball (10,000 LB MGTW) and Pintle Hitch (16,000 LB MGTW)
- 25. Set of eye bolts for trailer safety chain, installed one each side of towing device mount
- 26. Platform rest, rigid with rubber tube
- 27. Boom rest for a telescopic unit
- 28. Two (2) Outrigger pad, 24" x 24" x 3", wood with rope handle
- 29. Two (2) Outrigger pad holder 25" L x 25"W x 5", fits 24" x 24" x 24" x 4" and smaller pads, bolt – on, bottom washout hole, 3/3" lip retainer
- 30. Wheel chocks, rubber with metal hairpin style handle, 9.75" L x 7.75" W x 5.00" H (pair)
- 31. Mud flaps (pair)
- 32. Safety harness & 6 FT lanyard (fits medium to x-large)

## Specifications for Boom Truck

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33. 5 LB fire extinguisher with light duty bracket mounted in cab floorboard, centered, behind seats
34. Triangular reflector kit installed per DEPS 042 behind bench seat in chassis cab
35. Slope indicator assembly for machine with outriggers
36. Soft vinyl lanyard pouch or equal
37. Vinyl manual pouch for storage of all operator and parts manual or equal

### Electrical Accessories

38. Install outrigger interlock system
39. Lights and reflectors in accordance with FMVSS #108 lighting package. (incandescent)
40. One amber strobe light, post mounted on the street side front of the body, visible above the chassis cab with brush guard and master switch and indicator light in cab.
41. Dual tone back-up with outrigger motion alarm
42. 6-way trailer receptacle (pine type) installed at rear
43. Dash panel rocker switches supplied with Dodge Chassis (or equal), 4 auxiliary switches supplied in up fitting package from Dodge (or equal).
44. PTO indicator light installed in cab

### Finishing Details

45. Focus factory build
46. Delivery of completed unit
47. Powder coat unit white
48. Finish paint body and accessories White
49. Apply non-skid paint to all walking surfaces and front of body apply to entire tail shelf (top & sides), cargo area floor, compartment tops, and any open tread plate area. Also apply black nonskid to front of body (facing chassis)
50. English safety and instructional decals
51. Vehicle height placard – installed in cab
52. Dielectric test unit according to ANSI requirement
53. Stability test unit according to ANSI requirements
54. Placard, HVI-22 hydraulic oil
55. FA installation

### Chassis

56. Chassis
57. Altec supplied chassis or equal
58. 2014/15 model year
59. Dodge 5500 or equal

## Specifications for Boom Truck

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60. Chassis color – white
61. Chassis cab to axle length – 60 inch
62. Chassis wheelbase length – 144.5
63. GVWR 18 750 LBS
64. 7,000 LBS front axle rating
65. 13,500 LBS rear axle rating
66. 6.7L Cummins turbo diesel or equal
67. 6-speed automatic transmission
68. Single horizontal exhaust right hand
69. Cruise control
70. Dodge PTO prep package or equal
71. Hydraulic brakes
72. No idle engine shut-down required
73. 4 x 2
74. Park brake in rear wheels
75. 52 gallon fuel tank (behind rear axle) or equal
76. Regular cab
77. Air condition
78. Block heater
79. Ambulance prep package
  - Ladder rack mounted SS of truck compartment top
  - 4 corner strobe system
  - Cone holder (2) with (1) mounted at rear SS (fold over); and front bumper (center)
  - Directional light bar mounted in between channel of tail shelf (centered) at rear

### Miscellaneous

1. Standard Warranty – one (1) year parts warranty
2. One (1) year labor warranty
3. Ninety (90) days warranty for travel charges
4. Limited lifetime structural warranty
5. Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

## Cindy Steen

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**From:** Cindy Steen <csteen@gautier-ms.gov>  
**Sent:** Monday, July 14, 2014 2:18 PM  
**To:** Gordon Gollott (gollottd@bellsouth.net); marymartincouncilwomanatlarge@yahoo.com; jfjones1@cableone.net; councilmanward2@gautier-ms.gov; caseycvaughan@yahoo.com; bayoumoondog@me.com; adamcolledge@aol.com  
**Cc:** crussell@gautier-ms.gov; sabell@gautier-ms.gov  
**Subject:** RE: Bucket Truck Bid Opening

<b>Tracking:</b>	<b>Recipient</b>	<b>Read</b>
	Gordon Gollott (gollottd@bellsouth.net)	
	marymartincouncilwomanatlarge@yahoo.com	
	jfjones1@cableone.net	Read: 7/14/2014 4:06 PM
	councilmanward2@gautier-ms.gov	
	caseycvaughan@yahoo.com	
	bayoumoondog@me.com	
	adamcolledge@aol.com	
	crussell@gautier-ms.gov	Read: 7/14/2014 2:27 PM
	sabell@gautier-ms.gov	

Mayor and Council,

The bucket truck proposals were opened today at 2:00 p.m. There were four (4) proposals turned in.

Ward International Trucks, LLC	\$108,950.00
Palfleet Truck Equipment	\$ 98,302.00
Truck Equipment Sales, Inc.	\$103,665.00
Altec	\$ 89,717.00

Staff will review these proposals and submit a recommendation to the council for approval to purchase the bucket truck on August 5, 2014 agenda.

Thanks,  
Cindy Steen



July 10, 2014  
Our 85th Year

**Ship To:**

CITY OF GAUTIER  
3330 HIGHWAY 90  
Gautier, MS 39553  
US

**Bill To:**

CITY OF GAUTIER  
3330 HIGHWAY 90  
Gautier, MS 39553  
United States

**Altec Quotation Number:** 257488 - 1  
**Account Manager:** Richard Evans  
**Technical Sales & Support:** Dan Brown

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	ALTEC Model AT37G telescoping/articulating continuous rotation aerial device with an insulating articulating arm, insulating telescopic upper boom, and the patented ISO-Grip insulating system at the boom tip. Includes the following features:  <ul style="list-style-type: none"> <li>A. Ground to bottom of platform height: 37.8 feet</li> <li>B. Working height: 42.8 feet</li> <li>C. Maximum reach to edge of platform. Side Mounted Platform: 26.6 feet. End Mounted Platform: 28.3 feet (at 14.4 foot platform height).</li> <li>D. Telescopic boom extension: 9 feet 8 inches</li> <li>E. Continuous rotation</li> <li>F. Insulating Aerial Device, ANSI Category C, 46kV and Below</li> <li>G. Articulating Arm: Articulation is from -7 to 90 degrees. Insulator provides 12 inches of isolation.</li> <li>H. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.</li> <li>I. Telescoping upper boom: Articulation is from -25 to 75 degrees.</li> <li>J. Master/ Slave Leveling: Platform automatically maintains level during boom articulation through a lifetime master/slave hydraulic leveling system that requires no major preventive maintenance.</li> <li>K. The INSULATING UPPER CONTROL SYSTEM includes a single handle controller incorporating high electrical resistance components that is dielectrically tested to 40 kV AC with no more than 400 microampers of leakage. The control handle is green in color to differentiate it from other non-tested controllers.</li> <li>L. One set of tool outlets at the platform providing up to 5 gpm of flow for open center tools</li> <li>M. Hydraulic System: Open center system operating at 5gpm and 2,400 psi.</li> <li>N. Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion.</li> <li>O. Structural Warranty all of the following applicable major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom</li> </ul>	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.		
P.	Manuals: Two (2) operator and Maintenance/Parts manuals		
2.	AT37G Unit Model	1	
3.	Post style pedestal mounting	1	
4.	Poly Reservoir, Bed Mounted, 7 Gallon; Includes Sight Gauge.	1	
5.	Single, One (1) Man, Fiberglass Platform; End Mounted with 180 degree rotator. 24 x 30 x 42 inches, includes hydraulic tilt.	1	
6.	Two (2) Platform Steps	1	
7.	Soft nylon reinforced vinyl platform cover for a 24 x 30 inch platform	1	
8.	Platform liner for a 24 x 30 x 42 inch platform	1	
9.	Platform Capacity, 400LBS.	1	
10.	Altec Patented ISO-Grip Insulating 4 Function, Proportional Speed, Upper Control Handle - with safety interlock and interlock guard. Forward/back operates upper boom in/out, tiller operates rotation CW/CCW, up/down operates upper boom up/down, and twist operates lower arm up/down. Platform leveling is controlled with a separate interlocked control handle.	1	
11.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms and platform. Secondary Stowage & Start/Stop is activated with an air plunger at the platform and switch at the lower control station.	1	
12.	Manual lowering valve located at the boomtip. For use in emergency situations to allow the operator to lower the boom to the ground	1	
13.	H Frame Outriggers with fixed shoe, provides 85.5 inch maximum spread to outer edge of shoes. Includes 8 x 10 inch shoes, control valves, motion alarms to sound during movement, and outrigger interlocks. Interlocks will not allow the unit to be operated until the outriggers have been deployed. Standard installation is directly behind the cab chassis.	1	
14.	Powder coat unit Altec White.	1	
<b><u>Unit &amp; Hydraulic Acc.</u></b>			
15.	HVI-22 Hydraulic Oil (Standard).	9	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
16.	Standard Pump For PTO	1	
17.	Hot shift PTO for automatic transmission	1	

**Body**

18.	102 Inch Universal Small Aerial Body for a 60 Inch CA Chassis with 38 Inch Long Side Access Tailshelf to Meet the Following Specifications:	1	
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- A. Basic body fabricated from A40 grade 100% zinc alloy coated steel
- B. All doors are full, double paneled, self-sealed with built-in drainage.
- C. Electro-zinc plated, steel hinge rods extend full length of door.
- D. Door hinges are zinc alloy material attached with rivets
- E. All doors contain stainless steel, flush mounted, paddle activated rotary style latches with two-stage locking, including keyed locks and adjustable strikers.
- F. Heavy-gauge welded steel frame construction with smooth galvaneal floor.
- G. All edges are either rolled or folded for strength and safety
- H. Door header drip rail at top for maximum weather protection.
- I. Neoprene or rolled fenders on wheel fender panels.
- J. Steel treated for improved primer bond and rust resistance.
- K. Automotive underseal applied to body.
- L. Automotive type non-porous door seals fastened to the door facing.
- M. 102 Inch Body Length
- N. 40 Inch Body Height (Standard)
- O. 94 Inch Body Width (Standard)
- P. 20 Inch Body Compartment Depth (Standard)
- Q. Body Color - White (Standard)
- R. Finish Paint Body At Body Manufacturer (Standard)
- S. Electro Cathodic Emersion Primer Required
- T. 8 Inch Body Cross-members (Standard)
- U. No Treadplate On Compartment Tops
- V. 6 Inch tall wood tailboard installed at the rear of body cargo area
- W. No Compartment Lighting Supplied by the Body Manufacturer
- X. Stainless Steel Rotary Paddle Latch With Lock (Standard)
- Y. Master Body Locking System (Standard)
- Z. No Chock Holders In Line Body Fender Panel Required (Standard)
- AA. Gas Shock Type Rigid Door Holders For Vertical Doors (Standard)
- AB. Chains On Horizontal Doors
- AC. Hot Stick Shelf Full Length (Right Side Only)
- AD. Drop-Down Hot Stick Door For One (1) Shelf (Right Side)
- AE. Two (2) Hot Stick Brackets
- AF. 1st Vertical Street Side (LH) - Two (2) Adjustable Shelf With Removable Dividers On 4 Inch Centers
- AG. 1st Horizontal Street Side (LH) - One (1) Fixed Shelf With Removable Dividers On

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	8 Inch Centers		
AH.	Rear Vertical Street Side (LH) - Four (4) Adjustable Locking Swivel Hooks		
AI.	1st Vertical Curb Side (RH) - Five (5) Adjustable Locking Swivel Hooks		
AJ.	1st Horizontal Curb Side (RH) - Vacant		
AK.	Rear Vertical Curb Side (RH) - Two (2) Adjustable Shelf With Removable Dividers On 4 Centers		
AL.	Aluminum Rock Guards Installed at Bottom		
AM.	38" Tailshelf with Integrated Side Access Steps, Two Wheel Chock Holders, and Smooth Galvaneal Floor Installed at Rear of Body		

**Body and Chassis Accessories**

19.	Aluminum sloped style ladder rack installed on the Streetside compartment tops, sloped to clear the cab with adjustable width rails to accommodate various width extension ladders.	1	
20.	Ladder Rack hold down (Quick-Lock) for sloped ladder racks. Lockable Standard	1	
21.	Rubber Belted Step Mounted Beneath Side Access Steps (Installed To Extend Approx. 2" Outward)	1	
22.	Small Grab Handle Installed At Rear	1	
23.	ICC Underride Protection	1	
24.	Combination 2 Ball (10,000 LB MGTW) And Pintle Hitch (16,000 LB MGTW)	1	
25.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1	
26.	Fold Over, Post Style Cone Holder Rear SS	1	
27.	Fold Over, Post Style Cone Holder For Installation On A Front Bumper	1	
28.	Platform Rest, Rigid with Rubber Tube	1	
29.	Boom Rest for a Telescopic Unit	1	
30.	Outrigger Pad, 24" x 24" x 3", Wood With Rope Handle	2	
31.	Outrigger Pad Holder, 25" L x 25" W x 5" H, Fits 24.5" x 24.5" x 4" And Smaller Pads, Bolt-On, Bottom Washout Holes, 3/4" Lip Retainer	2	
32.	Wheel Chocks, Rubber with Metal Hairpin Style Handle, 9.75" L X 7.75" W X 5.00" H (Pair)	1	
33.	Mud Flaps With Altec Logo (Pair)	1	
34.	Safety Harness And 4.5' Lanyard (Fits Medium To Xlarge) Includes Pouch and Placards	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
35.	5 LB Fire Extinguisher With Light Duty Bracket, Installed	1	
36.	Triangular Reflector Kit, Installed	1	
37.	Rear Torsion Bar Installed On Chassis	1	
38.	Appropriate counterweight added for stability. To achieve dual stability.	1	
39.	Slope Indicator Assembly For Machine With Outriggers	1	
40.	Slope Indicator Assembly For Machine Without Outriggers	1	
41.	Vinyl manual pouch for storage of all operator and parts manuals	1	
<b><u>Electrical Accessories</u></b>			
42.	Install Outrigger Interlock System	1	
43.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
44.	Altec Standard Amber LED Strobe Light with Brush Guard Post Mounted On Streetside Front Compartment Top	1	
45.	4-Corner Strobe Lighting, Amber LED	1	
	A. Two (2) Oval Lights Mounted in Front Grille		
	B. Two (2) Round Lights Mounted at Rear		
46.	51" Directional light bar installed with a master control panel mounted in the chassis cab	1	
47.	Dual Tone Back-Up With Outrigger Motion Alarm	1	
48.	6-Way Trailer Receptacle (Pin Type) Installed At Rear	1	
49.	Dash panel rocker switches supplied with Dodge Chassis, 4 auxiliary switches supplied in up fitting package from Dodge	1	
50.	PTO Indicator Light Installed In Cab	1	
51.	Dodge Module	1	

**Finishing Details**

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
52.	Focus Factory Build	1	
53.	Delivery Of Completed Unit	1	
54.	Powder Coat Unit Altec White	1	
55.	Finish Paint Body Accessories Altec White	1	
56.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc.Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1	
57.	Apply Non-Skid Paint to all walking surfaces	1	
58.	English Safety And Instructional Decals	1	
59.	Vehicle Height Placard - Installed In Cab	1	
60.	Dielectric test unit according to ANSI requirements.	1	
61.	Stability test unit according to ANSI requirements.	1	
62.	Placard, HVI-22 Hydraulic Oil	1	
63.	Inbound Freight	1	
64.	AT37G FA Installation	1	
<b><u>Chassis</u></b>			
65.	Chassis	1	
66.	Altec Supplied Chassis	1	
67.	2014 Model Year	1	
68.	Dodge Ram 5500	1	
69.	4x2	1	
70.	Chassis CA Length - 60"	1	
71.	Regular Cab	1	
72.	Cummins 6.7L Turbo Diesel (Dodge)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
73.	Aisin AS68RC Automatic Transmission (Dodge Chassis)	1	
74.	GVWR 18,750 LBS	1	
75.	7,000 LBS Front Axle Rating	1	
76.	13,500 LBS Rear Axle Rating	1	
77.	4.44 Axle Ratio	1	
78.	Hydraulic Brakes	1	
79.	Dodge 3500-5500 Single Horizontal Right Side Exhaust	1	
80.	Dodge PTO Prep Package (Right Hand Side PTO) (LBN)	1	
81.	Clean Idle Certification	1	
82.	Cruise Control	1	
83.	Ambulance Prep Package	1	
84.	Cold Weather Group (Includes Block Heater)	1	

**Additional Pricing**

85.	Stock Unit	1	
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**Miscellaneous**

86.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
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Unit / Body / Chassis Total

89,717.00

Altec Industries, Inc.

We Wish To Thank You For Giving Us The Pleasure  
And Opportunity of Serving You

BY 

Dan Brown

**Notes:**

- 1 Altec Standard Warranty:
- One (1) year parts warranty.
  - One (1) year labor warranty.
  - Ninety (90) days warranty for travel charges.
- Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.
- Bidder is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.
- Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts
- Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards
- 2 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would like to ensure that the following items are offered to you as part of the attached quotation package:
- Outrigger pads (When Applicable)
  - Fall Protection System
  - Fire extinguisher/DOT kit
  - Platform Liner (When Applicable)
  - Back up alarm
  - Wheel Chocks
- The aforementioned equipment is traditionally offered in our new equipment quotations, unless requested otherwise by the customer. If you find that any of these items have not been listed as priced options in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quotation developed for you. These options must be listed as individual options in the body of the quotation for them to be supplied by Altec.
- 3 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.
- 4 F.O.B. - Customer Site

- 5 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.
- 6 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.
- 7 Interest charge of 1/2% per month to be added for late payment.
- 8 Delivery: 60 days after receipt of order PROVIDING:  
A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.  
B. Chassis is received a minimum of sixty (60) days before scheduled delivery.  
C. Customer approval drawings are returned by requested date.  
D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.  
E. Customer expectations are accurately captured prior to releasing the order. Unexpected additions or changes made at a customer inspection will delay the delivery of the vehicle.
- Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.
- 9 Trade-in offer is contingent upon equipment being maintained to DOT (Department of Transportation) operating and safety standards. This will include, but not limited to tires, lights, brakes, glass, etc. If a trade-in is not maintained to DOT standards, additional transportation expenses will apply and could be invoiced separately.
- All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with the vehicle unless otherwise agreed upon in writing by both parties. Altec Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.
- Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time Altec Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order.
- Titles for trade-in equipment should be given to the appropriate Altec Sales associate or forwarded to Altec Nueco at address 1730 Vanderbilt Road, Birmingham, AL 35234.
- 10 This quotation is valid until OCT 08, 2014. After this date, please contact Altec Industries, Inc. for a possible extension.
- 11 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 12 Please email Altec Capital at [finance@altec.com](mailto:finance@altec.com) or call 888-408-8148 for a lease quote today.
- 13 Please direct all questions to Richard Evans.