

- k. City of Gautier Activities. City of Gautier reserves the right to audit or review work during any stage of the implementation.

## 2. Contractual Provisions

Key elements that must be provided for in any energy services contract that City of Gautier enters into will, at a minimum, include the following:

- a. Written Submissions. The contents of the Company's submissions in response to this solicitation will become part of any final agreement between the City of Gautier and the contractor.
- b. Meeting Project Schedule. The Company must provide a final schedule of project milestones including equipment-servicing and preventive maintenance provisions that will become part of any final contract. Company is responsible for meeting schedule deadlines.
- c. City of Gautier Inspection. The City of Gautier must have the right to inspect, test and approve the work conducted in the facilities during construction and operation. The City of Gautier shall have the right and access to the account books, records, and other compilations of data that pertain to the performance of the provisions and requirements of this agreement. This is covered below by the open book pricing requirement. Records shall be kept on a generally recognized accounting basis, and calculations will be kept on file in legible form and retained for three years after close-out. The City of Gautier retains the right to have its representative visit the site during the analysis and implementation phases of the project, and to attend relevant on-site or off-site meetings of the company and/or its subcontractors.
- d. Final Approval of City of Gautier. The City of Gautier retains final approval over the scope of work and all end-use conditions.
- e. Repayment of Project Financing. The repayment obligation and term of the financing for this project must be arranged to coincide with the acceptance by the City of Gautier that the project is fully installed and functioning.
- f. Property of Drawings, Reports and Materials. All drawings, reports and materials prepared by the City of Gautier specifically in performance of this contract shall become the property of the City of Gautier and will be delivered to the City of Gautier as needed or upon completion of construction.
- g. Compliance. All work completed under this contract must be in compliance with all applicable federal, state and local laws, rules and regulations such as building codes and appropriate accreditation, certification and licensing standards. Work must be in accordance with sound engineering and safety practices and in compliance with all City of Gautier regulations relative to the premises. The company and its subcontractors will be responsible for obtaining any and all required governmental permits, consents and authorizations, and for payment of any and all state and city required taxes and fees which result from is contract. The contract must comply with the statutory provisions of §31-7-14 of the Mississippi Code.
- h. Handling of Hazardous Materials. All work completed under this contract must be in compliance with all applicable federal, state and local laws, rules and regulations regarding waste disposal and treatment/disposal of any hazardous materials that could result from this project. Work must also be in accordance with sound engineering and safety practices, and in compliance with all reasonable City of Gautier rules relative to the premises. In the event the company encounters any such materials, the company shall immediately notify the project manager and stop work pending further direction from the project manager. The State may, in its sole discretion, suspend work on the project pending removal of such materials or terminate this Agreement.

- i. Adjust for Changes. The contract must contain a mutually acceptable clause whereby unanticipated changes can be addressed.
- j. Hiring and Wage Requirements. The company will comply with all federal and local requirements for the payment of wages and fair hiring practices.
- k. Subcontractor Approval. The City of Gautier retains the right to approve any company selected subcontractor prior to its commencement of work on this project.
- l. Bonding Requirements. The company will provide to the City of Gautier assurance of completion in the form of separate performance and labor and material payment bonds, each in the sum of 100 percent of all subcontracts.
- m. Company Insurance. Prior to the commencement of work, the Company must provide evidence of the required levels of insurance for both the construction and operations phases of the project.
- n. Applicability of O&M savings. Any O&M cost savings related to maintenance and operation of the facilities will be rigorously reviewed and, if agreed to, will be limited to those that can be thoroughly documented and approved by the City of Gautier.
- o. Open Book Pricing. Open book pricing will be required, such that the Company will fully disclose all costs.
- p. Non-Appropriations Clause. Payments will be subject to annual appropriation in accordance with the provisions contained in §31-7-14 of the Mississippi Code, as amended.

COMPANY PROFILE FORM AND COMPANY QUALIFICATIONS AND APPROACH TO PROJECT  
WRITTEN SUBMITTAL INFORMATION

General Information:

Failure to complete any question in whole or in part, or any deliberate attempt by the respondent to mislead the City of Gautier, may be used as grounds to find the proposing Company ineligible.

All submissions become the property of City of Gautier and will not be returned to the Company.

All costs associated with submission preparation will be borne by the submitting Company.

Please use double-sided copying where possible to reduce paper use.

Submit The Following:

- a. Company Qualifications and Approach to Project  
Quantity: (1) One original copy and (5) additional copies .
  
- c. Cover Sheet to accompany each of the above submittal, as given below.

To: City of Gautier, Attention: Cindy Steen  
RE: Response to RFP - Energy Services

Date: \_\_\_\_\_  
From: \_\_\_\_\_

Firm Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
General Phone Number: \_\_\_\_\_

Contact Person Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
E-mail Address (if applicable): \_\_\_\_\_

Submit To:

Cindy Steen - Purchasing Agent  
3330 Hwy 90  
Gautier, MS 39553  
(228) 497-3518

Due Date:

Submittal must be received at the above address no later that \_\_\_\_\_ (insert time) on or before \_\_\_\_\_ (insert date).

## COMPANY QUALIFICATIONS AND APPROACH TO PROJECT

Please provide answers to each category listed below. Provide your responses on 8 1/2" x 11" sheets of paper and number and title each answer to the corresponding category. A table of contents should be included and all pages in your response to this attachment numbered sequentially. The font size should be no smaller than 10 point. Submissions will be evaluated in light of the material and substantiating evidence presented and not on the basis of what is inferred.

### 1. General Approach

#### 1.1 Project Summary (not to exceed 5 pages)

Summarize the Scope of Services (design, financial, operations, maintenance, training, etc.) that would be offered by your firm for this project. Please include a brief description of your firm's Approach to Project Management and the Specific Benefits to the City of Gautier.

#### 1.2 Training Provisions

Please describe your firm's capabilities and proposed approach to provide technical training for the City of Gautier's facility personnel. Please describe your firm's involvement in developing training manuals for facility staff and indicate any specific areas of training you may likely recommend for this project. Please describe your firm's approach to implementing and measuring the savings associated with behavior modification strategies.

#### 1.3 Company Fee Calculation

Please describe the methods for calculating your firm's fees. Please describe the specific services your firm will be paid for over the contract term. Describe the method by which you will be paid for those services and how often payments will be made. Describe your firm's overhead, profit, and pricing policies for these types of projects. Describe your firm's approach to and experience in providing open-book pricing.

#### 1.4 Provision of Financing

Please briefly describe the types of financing arrangements used by your firm for past projects. Describe your firm's preferred approach to providing or arranging financing for this project including a description of the source of funds and the potential dollar amounts currently available to your firm to finance these types of projects. Please indicate what representative interest rates may be available, financing terms, and other variable economic factors associated with each method that you are aware of at the time of this submission. Describe how construction will be financed. Include your firm's bonding references including company name, address, contact person, telephone number and information on your firm's maximum bonding capability

#### 1.5 Investment Grade Technical Energy Audit

Please give a general description of your technical auditing and analysis procedures and any anticipated involvement of the City of Gautier's personnel in the provision of technical data and/or other support required or to be requested for the audit phase of this project.

### 2. Site Specific Approach

#### 2.1 Technical Site Analysis

Based on your preliminary assessment of the City of Gautier's facilities and information provided, please describe any equipment modifications, installations or replacements at the facilities that your company would consider installing as a part of this project. Please discuss site conditions, status of building systems, and needs of the City of Gautier.

#### 2.2 Equipment Maintenance Services

Please describe any major changes in operations or maintenance for the facility that your company foresees based on your knowledge and the types of maintenance services likely to be

included in this project. Please address how you would approach the role of the City of Gautier's personnel in performing maintenance on existing and new equipment.

**2.3 Project Commissioning**

Please describe your firm's approach to equipment commissioning.

**2.4 Construction Planning**

Please describe your firm's proposed approach to scheduling and completion of work required to implement a energy services contract in the City of Gautier's facility(s).

CITY OF GAUTIER, MISSISSIPPI  
EXISTING WATER INFRASTRUCTURE

<u>Item No.</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
1	691	EA	Fire Hydrant Assembly	\$ 2,500.00	\$ 1,727,500.00
2	8250	EA	Various Size Water Meters & Service Lines	750.00	6,187,500.00
3	53	EA	2" Gate Valve	200.00	10,600.00
4	2	EA	2 1/2" Gate Valve	220.00	440.00
5	35	EA	3" Gate Valve	300.00	10,500.00
6	71	EA	4" Gate Valve	450.00	31,950.00
7	338	EA	6" Gate Valve	600.00	202,800.00
8	129	EA	8" Gate Valve	850.00	109,650.00
9	40	EA	10" Gate Valve	1,200.00	48,000.00
10	55	EA	12" Gate Valve	1,400.00	77,000.00
11	2	EA	16" Gate Valve	2,200.00	4,400.00
12	95	EA	Unknown Size Gate Valve	2,500.00	237,500.00
13	100270	LF	2" Water Main	3.50	350,945.00
14	5550	LF	2 1/2" Water Main	4.00	22,200.00
15	68400	LF	3" Water Main	4.50	307,800.00
16	116300	LF	4" Water Main	5.00	581,500.00
17	334900	LF	6" Water Main	7.00	2,344,300.00
18	148500	LF	8" Water Main	9.00	1,336,500.00
19	55500	LF	10" Water Main	12.00	666,000.00
20	87800	LF	12" Water Main	16.00	1,404,800.00
21	2250	LF	16" Water Main	20.00	45,000.00
22	2350	LF	18" Water Main	22.00	51,700.00
23	29600	LF	Unknown Size Water Main	25.00	740,000.00
24	8	EA	Groundwater Production Well	750,000.00	6,000,000.00
25	5	EA	Elevated Water Storage Tank (Varying Sizes)	750,000.00	3,750,000.00
<b>TOTAL EXISTING WATER INFRASTRUCTURE</b>					<b>\$ 26,248,585.00</b>

CITY OF GAUTIER, MISSISSIPPI  
EXISTING SEWER INFRASTRUCTURE

<u>Item No.</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
1	107	EA	Lift Station	\$ 250,000.00	\$ 26,750,000.00
2	1990	EA	Manhole	2,500.00	4,975,000.00
3	60500	EA	2" Sewer Force Main	3.50	211,750.00
4	8400	EA	3" Sewer Force Main	4.50	37,800.00
5	52700	EA	4" Sewer Force Main	5.00	263,500.00
6	35200	EA	6" Sewer Force Main	7.00	246,400.00
7	11200	EA	8" Sewer Force Main	9.00	100,800.00
8	24500	EA	10" Sewer Force Main	12.00	294,000.00
9	12100	EA	14" Sewer Force Main	18.00	217,800.00
10	6800	EA	24" Sewer Force Main	32.00	217,600.00
11	400	LF	2" Gravity Sewer Main	3.50	1,400.00
12	500	LF	4" Gravity Sewer Main	5.00	2,500.00
13	3500	LF	6" Gravity Sewer Main	7.00	24,500.00
14	480000	LF	8" Gravity Sewer Main	9.00	4,320,000.00
15	45300	LF	10" Gravity Sewer Main	12.00	543,600.00
16	6800	LF	12" Gravity Sewer Main	16.00	108,800.00
17	3700	LF	15" Gravity Sewer Main	19.00	70,300.00
18	10200	LF	18" Gravity Sewer Main	22.00	224,400.00
19	1600	LF	21" Gravity Sewer Main	24.00	38,400.00
20	17900	LF	30" Gravity Sewer Main	46.00	823,400.00
21	3300	LF	Unknown Size Gravity Sewer Main	50.00	165,000.00
22	200	EA	Grinder Pump Assemblies	2,000.00	400,000.00
23	300000	LF	Various Size Service Lines	7.50	2,250,000.00
24	202	EA	Grinder Pump Assemblies	2,002.00	404,404.00
<b>TOTAL EXISTING SEWER INFRASTRUCTURE</b>					<b>\$ 40,036,950.00</b>

CITY OF GAUTIER, MISSISSIPPI  
EXISTING S BUILDINGS

<u>Item No.</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Address</u>	<u>Total Price</u>
1	1	EA	City Hall	3330 Hwy 90	\$ 1,229,000.00
2	1	EA	Warehouse	3330 Hwy 90	\$ 50,000.00
3	1	EA	Public Works Barn	3330 Hwy 90	\$ 20,000.00
4	1	EA	Veteran's Tower	3330 Hwy 90	\$ 300,000.00
5	1	EA	Sculpture	Dolphin Rd	\$ 500,000.00
6	1	EA	Central Fire Station	2502 College Circle	\$ 299,150.00
7	1	EA	South Fire Station	1905 Ladnier Rd	\$ 281,252.00
8	1	EA	Recreation Dept	2300 Ladnier Rd	\$ 224,205.00
9	1	EA	Concession/Football	2300 1/6 Ladnier Rd	\$ 70,830.00
10	1	EA	Concession/Baseball	2300 Ladnier Rd	\$ 57,796.00
11	1	EA	Restrooms Bacot	2300 Ladnier Rd	\$ 53,886.00
12	1	EA	Aluminum Bleachers	2300 Ladnier Rd	\$ 11,507.00
13	1	EA	Batting Cages	2300 Ladnier Rd	\$ 8,463.00
14	1	EA	Storage Building Bacot	2300 Ladnier Rd	\$ 21,990.00
15	1	EA	Old School House	902 De La Pointe Dr	\$ 4,532.00
16	1	EA	Wood /Con Ramp Boat	902 De La Pointe Dr	\$ 52,000.00
17	1	EA	Sr Citizens Bldg	914 De La Pointe Dr	\$ 408,224.00
18	1	EA	North Fire Station	7510 Martin Bluff	\$ 307,314.00
19	1	EA	Public Works Warehouse	3305 Gautier Vancleave	\$ 68,000.00
20	1	EA	Public Works Building	3305 Gautier Vancleave	\$ 532,000.00
21	1	EA	Police Department	3329 Hwy 90	\$ 1,100,000.00
22	1	EA	New Storage Building	3330 B Highway 90	\$ 259,654.00
23	1	EA	Press Box North	2300 Ladnier Rd	\$ 19,839.00
24	1	EA	Press Box South	2300 Ladnier Rd	\$ 38,840.00
25	1	EA	City Park Pavillion E	914 De La Pointe Dr	\$ 44,138.00
26	1	EA	City Park Pavillion D	914 De La Pointe Dr	\$ 53,474.00
27	1	EA	City Park Restrooms	914 De La Pointe Dr	\$ 43,521.00
28	1	EA	City Park Storage	914 De La Pointe Dr	\$ 54,980.00
29	1	EA	Outside Property	3330 Hwy 90	\$ 380,000.00

30	1	EA	Property Behind Lowe's	William Payne Blvd	\$	1,000.000.00
31	1	EA	Frashier Park Pavilion			
32	1	EA	Bob Hayes Park Pavilion			
33	1	EA	Shepard State Park Home	Graveline Rd		
34	1	EA	Shepard State Park Office	Graveline Rd		
35	1	EA	Shepard State Park Park Pavilion	Graveline Rd		
36	1	EA	Shepard State Park Mobile Home	Graveline Rd		
37	3	EA	Bus Stop Pavilion's on Hwy 90	Hwy 90		\$58,516.00
38	1	EA	Pier Lighting At City Park	Gautier City Park		
39	120	EA	Street Lighting on Hwy 90	Hwy 90		\$1,800.000.00
40	35	EA	Street Lighting on Old Spanish Trail	Old Spanish Trail		\$525,000.00
41	1	EA	Buddy Davis Field Lights			
42	1	EA	Bacot Park Field Lights			
44	1	EA	Shepard State Park Recreation Storage Building			

**Motion made by Councilman Vaughan to adjourn the meeting at 5:25 PM until November 5, 2013 at 6:30 PM. Motion was seconded by Councilwoman Martin and unanimously carried.**

**APPROVED BY:**

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**MAYOR**

**ATTEST:**

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**CITY CLERK**

**Submitted for approval of the Mayor and Members of the Council of the City of Gautier, Mississippi at the meeting of November 5, 2013.**