CITY OF GAUTIER
MEMORANDUM

To: Samantha Abell, City Manager

From: Jason Pugh, Human Resources Director

Date: 09/10/13

Subject: Commercial Insurance for FY2014

REQUEST:
The Human Resources Department requests that the Gautier City Council approve entering into a professional services agreement with Lemon Mohler Insurance and Fox Everett Inc. for insurance coverage of property, automobile and liability insurance coverage for FY2014.

BACKGROUND:
The Human Resources Department has reviewed current commercial insurance policies and negotiated premiums with our insurance providers for FY2014.

DISCUSSION:
Total insurance premiums for FY2014 will be $275,809. This is an increase from FY2013 of $33,693.

Insurance coverage is as follows:

Fox Everett Inc. will provide:

- Commercial General Liability Insurance
- Auto Liability and Physical Damage Insurance
- Law Enforcement Liability Insurance
- Public Officials Liability Insurance
- Crime Insurance

Lemon Mohler Insurance will provide:

- Commercial Property Insurance
- Inland Marine Insurance (Heavy Equipment)
- Boat Insurance
- Police Reserves Insurance

RECOMMENDATION:
The Human Resources Director recommends the Gautier City Council approve entering into a professional services agreement with Fox Everett Inc. and Lemon Mohler Insurance to provide the city's insurance coverage needs for FY2014.

ATTACHMENT(S):
Fox Everett Premium Summary
Lemon Mohler Premium Summary

Fox Everett Inc.

Premium Summary

Based upon information you provided, your dedicated team at Fox/Everett has developed the following insurance solutions to protect you, your business and your employees.

Coverage	2013-2014 Estimated Premiums	2012-2013 Annualized Premiums
Commercial General Liability	$53,430	$52,445
Auto Liability & Physical Damage	$70,844	$56,827
Law Enforcement Liability	$33,256	$27,537
Public Officials Liability	$18,284	$15,160
Employment Practices Liability		Included
Crime	$500	$500
Total Premium:	**$176,314**	**$152,469**

Payment Options	Down Payment	Installments
Premium finance	$16,377.32	10 @ $16,377.32 Each
Full payment at inception	$176,314	N/A

The quotations presented in this proposal will expire on. However, Fox/Everett can withdraw our negotiated program at the time and date we deem appropriate.

The information disclosed in this document, as well as our negotiated program is proprietary, therefore we ask that you not share it with any external sources.

Lemon Mohler

City of Gautier

PREMIUM SUMMARY –

Expiring Premiums:

Commercial Property	$ 78,877.00
Inland Marine	$ 3,375.00
Boat	$ 2,477.40
Police Reserve	$ 4,918.00
TOTAL ANNUAL PREMIUM	**$ 89,647.40**

Renewal Premiums:

Commercial Property	$ 86,414.00
Inland Marine	$ 5,686.00
Boat	$ 2,477.40
Police Reserve	$ 4,918.00
TOTAL ANNUAL PREMIUM:	**$ 99,495.40**

***Option 2** Commercial Property with $10,000 AOP deductible would be $82,968

***Option 3** Commercial Property with $25,000 AOP deductible would be $76,076

SERVICE TEAM

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