



**Beverage Experts in helping
you maximize profits in
your outlets.**



Youth Sports/Recreation Leagues

Opportunities

1. Vitaminwater availability
2. POWERADE availability
3. Diet Coke and Coke Zero availability
4. Water availability
5. Bundle/Combo or To-Go activation
6. Dasani Drops availability
7. Gold Peak Postmix
8. Sparkling led cooler
9. Total beverage exclusivity
10. Fountain equipment
11. Brand messaging
12. Proper S/M/L Trademark cup set
13. Recycle bin

*POWERADE equipment
 *POWERADE powder (if available)

Planograms

1 Door

2 Door

Merchandising and Equipment



Brand/Package Emphasis

1. Sparkling soft drinks
2. POWERADE
3. Tum-E Yummies
4. Dasani Drops

Vending



Youth Sports/Rec Leagues

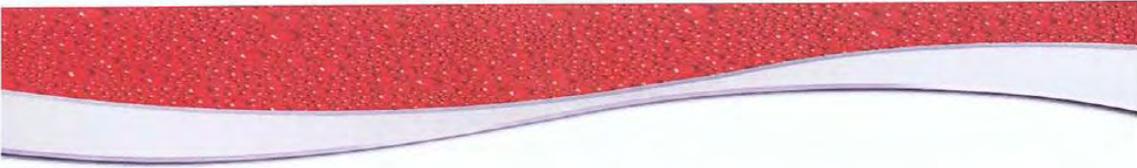


1 Door



2 Door





Financial Partnership for the City of Gautier





Financial Investment

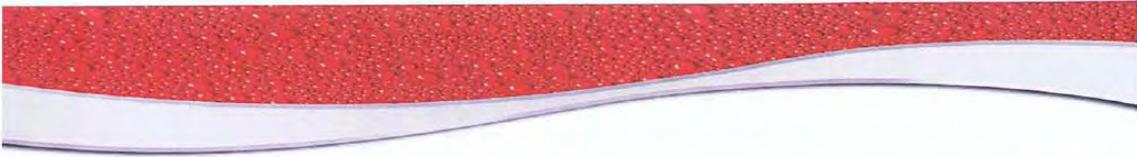


- CCBCC will provide The City of Gautier a one time up-front Sponsorship payment of \$9,500 to purchase scoreboards and timers.
- CCBCC will provide The City of Gautier annual Marketing funds of \$1,500 in year 3 and \$1000 in years 4 and 5 through the contract.
- CCBCC will provide The City of Gautier 25% Commissions paid monthly – estimates based on actual numbers with expectation of gaining additional vending locations.
- CCBCC will provide The City of Gautier a \$2.00 per case rebate on all cases purchased for intent of resale.
- CCBCC will provide The City of Gautier 50 free 7.5oz cases cans yearly not to be resold.
- CCBCC will provide signage on front of vending machines throughout the city when special events are occurring

5 Year Program Payout

	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Upfront Sponsorship	\$9,500.00					\$9,500.00
Vending Commissions	\$1,976.00	\$1,976.00	\$1,976.00	\$1,976.00	\$1,976.00	\$9,880.00
Marketing Funds	\$0.00	\$0.00	\$1,500.00	\$1,000.00	\$1,000.00	\$3,500.00
Estimated Rebates	\$1,400	\$1,400	\$1,400	\$1,400	\$1,400	\$7,000
Donated Product	\$450	\$450	\$450	\$450	\$450	\$2,250
Annual Value	\$13,326	\$3,826	\$4,826	\$4,826	\$4,826	\$32,130

\$31,630



SUPPORT STAFF



- CCBCC will utilize many teammates to help support The City of Gautier:
 - Dalenah Rule, On Premise Sales Rep - Dalenah.rule@ccbcc.com
 - Dale Foster, On Premise Sales Rep - Dale.foster@ccbcc.com

 - Paul Corbin, Territory Sales Manager - Paul.corbin@ccbcc.com

There came for consideration of the Mayor and Members of the Council of the City of Gautier, Mississippi, the following:

ORDER NUMBER 088-2013

IT IS HEREBY ORDERED by the Mayor and Members of the Council of the City of Gautier, Mississippi, that the agreement for Eco Systems, Inc. to provide the Phase II Stormwater Implementation and Annual Reporting (2012 Annual Report and Fiscal Year 2013) for the City of Gautier is hereby approved.

IT IS FURTHER ORDERED that the City Manager or City Clerk is authorized to execute any and all documents necessary.

Motion was made by Councilman Colledge, seconded by Councilwoman Martin and the following vote was recorded:

AYES: Tommy Fortenberry
Johnny Jones
Hurley Ray Guillotte
Gordon Gollott
Mary Martin
Scott Macfarland
Adam Colledge

NAYS: None

MAYOR

ATTEST:

CITY CLERK

PASSED AND ADOPTED by Mayor and Members of the Council of the City of Gautier, Mississippi, at the meeting of April 2, 2013.

March 26, 2013

Mr. Chad Jordan
Clearwater Solutions
3305 Gautier-Vancleave Road
Gautier, Mississippi 39553

Via E-Mail: chad.jordan@clearwatersol.com

Re: The City of Gautier's Phase II Stormwater Implementation and Annual Reporting (2012 Annual Report and Fiscal Year 2013)

Dear Mr. Jordan,

Eco-Systems, Inc. (Eco-Systems) is pleased to provide this proposal to you regarding implementation of the City of Gautier's Stormwater Management Program. Over the past 10 years, Eco-Systems has assisted the City of Gautier with the preparation of two stormwater management programs (2002 and 2008) as well as the implementation of those programs. Because of our familiarity with the management program, Eco-Systems is able to coordinate efforts with all city departments and will assist Clearwater Solutions in streamlining the interdepartmental coordination necessary to successfully implement the program. Eco-Systems would appreciate the opportunity to assist Clearwater Solutions and the City of Gautier with implementation of the City's Stormwater Management Program through the end of the 2013 fiscal year. This proposal will outline tasks associated with this implementation.

SCOPE OF WORK

Eco-Systems proposes to assist the Clearwater Solutions and the City of Gautier with the implementation of the stormwater management program during the remainder of the 2013 fiscal year as outlined below. Program implementation assistance will focus on providing logistical support for tasks associated with each of the six minimum measures listed below:

- Public Education
- Public Involvement and Participation
- Illicit Discharge Detection and Elimination
- Construction Stormwater Management
- Post Construction Stormwater Management
- Pollution Prevention and Good Housekeeping

Specific elements of the scope of work are detailed in the existing Management Plan and include but are not limited to the following; education of city employees, elected officials, and building contractors; conducting annual and semi-annual inspections of water quality within the city, facilitation of quarterly task force meetings, and assisting with other programmatic and

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administrative elements of the program. Eco-Systems will also act as a liaison for the City of Gautier and the Mississippi Department of Environmental Quality (MDEQ) when necessary.

Task 1: Completion of 2012 Annual Report

Eco-Systems will:

- Complete and deliver the 2012 Annual Report to the MDEQ by April 10, 2013.

Task 2: Implementation for the remainder of the 2013 Fiscal Year:

Eco-Systems will:

- Assist the city with the following:
 - Provide logistical support for the upcoming Compliance Audit by MDEQ in April 2013, including providing a response to comments to the MDEQ;
 - Facilitate stormwater task force meetings;
 - Conduct a dry weather screening of conveyances for the presence of illicit discharges and other water quality concerns;
 - Conduct inspections of municipal facilities identified in the Stormwater Pollution Prevention Plan;
 - Provide up-to-date stormwater information for the City's stormwater website;
 - Provide logistical support for the stream/basin signage public education measure;
 - Provide developer/contractor training information for the Developer Erosion and Sediment Control Packet/CD;
 - Provide logistical support for the Storm Drain Marking Program.

PROJECT SCHEDULE

The project objectives for the remainder of the 2013 fiscal year will commence upon client approval and will be completed through September 20, 2013. The 2012 Annual Report will be completed and delivered to MDEQ by April 10, 2013.

COST ESTIMATE

Eco-Systems will perform the proposed scope of work for an estimated fee of \$9,000.00. Invoicing for Task 1 will be submitted to the client upon completion of the 2012 Annual Report and will reflect approximately 33% of the above estimated fee. Eco-Systems will submit invoicing for Task 2 based on a percentage of completion with terms of 30 days Net.

The cost estimate provided includes all labor, materials and other associated costs necessary to perform the proposed scope of work. The cost estimate is based on the assumption that Eco-Systems will not perform current maintenance and routine inspection activities, nor will Eco-Systems conduct construction and post-construction site inspections as part of this proposal. We



do propose to assist in streamlining current activities and developing procedures, maps, forms, and schedules to assist in such activities.

CLOSING

Eco-Systems appreciates the opportunity to submit this proposal to you. Please give call us at (601) 936-4440 if you have any questions. We look forward to assisting you with this project.

Very truly yours,

Eco-Systems, Inc.

A handwritten signature in blue ink that reads "Courtney VanderSchaaf".

Courtney VanderSchaaf
Staff Scientist III



Authorization

Please sign and date in the space provided below if this proposal is acceptable. The effective date of this project will be the authorization date below. Please return a signed copy to us upon authorization. You may fax the signed authorization back to us at (601) 936-4440.

Authorized by _____ on this _____ day of _____, 2013.

Signature: _____

Title: _____

Signature: _____

Title: _____

Attest (if necessary): _____

Re: *The City of Gautier's Phase II Stormwater Implementation and Annual Reporting for the remainder of fiscal year 2013.*

Cost estimate: \$9,000.00 lump sum billed on percent completion basis.

Eco-Systems Contact: Courtney VanderSchaaf (601-936-4440)