

**CITY OF GAUTIER  
MEMORANDUM**

**To:** Samantha Abell, City Manager  
**From:** Cindy Steen, Purchasing Agent  
**Through:** Cindy Russell Interim City Clerk  
**Date:** October 30<sup>th</sup>, 2012  
**Subject:** Command/Support Vehicle

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**REQUEST:**

City Council authorization is requested for the City of Gautier to purchase one (1) Command/Support vehicle for the City of Gautier Fire Department per the advertisement that was opened on October 9<sup>th</sup>, 2012 in the amount of \$164,151.00.

**BACKGROUND:**

The City of Gautier received two (2) bids for the Command/Support vehicle. The Two (2) companies submitting the bids were Sunbelt Fire, Inc. and Rosenbauer Firefighting Technology. The Bids received were \$159,327.00 from Sunbelt Fire, Inc. and \$168,328.00 from Rosenbauer Firefighting Technology.

**RECOMMENDATION:**

Based on the bids received by the two companies and reviewing the submitted bids for compliance, the Purchasing Department recommends the contract for this vehicle be awarded to Sunbelt Fire, Inc. Four (4) optional equipment listed below will be added to the price of the bid for an additional \$4,824.00 for a total of \$164,151.00.

Three (3) 50' 12/3 orange 110 volt extension cords with household type connectors - \$195.00  
Three (3) 500 watt quartz lights - \$984.00  
One (1) set of Hurst Quick Struts in protective carrying case - \$1,695.00  
One (1) FireCom 210 intercom system - \$1,950.00

The City will be making a down-payment of \$80,000 from the Insurance Rebate Fund and then financing the remaining \$84,151.00 with a loan coming from the Insurance Rebate fund. The first payment will begin in the 2013 budget.

**ATTACHMENT(S):**

Yes

*Mayor  
Tammy Fortenberry*

*City of Gautier  
Gautier, Mississippi*

*City Manager  
Samantha D. Abell*

*Interim City Clerk  
Teresa L. Montgomery*

*Council  
At Large Mary F. Martin  
Ward 1 Johnny Jones  
Ward 2 Hurley Ray Guillotte  
Ward 3 Gordon T. Gollott  
Ward 4 Scott D. Macfarland  
Ward 5 Adam D. Colledge*



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Website: [www.gautier-ms.gov](http://www.gautier-ms.gov)*

October 10, 2012

TO: Cindy Steem  
Purchasing Agent

FROM: Ray Frair  
Fire Chief

SUBJECT: New Command/Support Apparatus

Mrs. Steen,

On Tuesday, October 9, 2012, at approximately 10:00 AM in the Gautier City Council Chambers, we received two (2) bids for the advertised Command/Support vehicle for the Gautier Fire Department. The two (2) companies submitting the bids were Sunbelt Fire, Inc. and Rosenbauer Firefighting Technology. The bids received were \$159,327.00 from Sunbelt Fire, Inc. and \$168,328.00 from Rosenbauer Firefighting Technology.

After reviewing the submitted bids for compliance with advertised specifications, the Gautier Fire Department recommends the contract for this vehicle be awarded to Sunbelt Fire, Inc. We have included four (4) of the optional equipment listed. They are the three (3) 50' 12/3, orange 110 volt extension cords with household type connectors - \$195.00, three (3) 500 watt quartz lights - \$984.00, one (1) set of Hurst Quick Struts in protective carrying case - \$1,695.00 and one FireCom 210 intercom system - \$1,950.00. This appears to bring the total cost of the vehicle to \$164,151.00.

In accordance with this year's budget, we will be making a down-payment of \$80,000.00 from the Insurance Rebate Fund and then financing the remaining \$84,151 with a loan with the annual payments coming from the Insurance Rebate Fund. The first annual payment should be in the 2013-2014 budget and the payment will be included in the budget.

If you have any questions, please feel free to contact this office at 228-497-1656.

Respectfully submitted,

RAY FRAIR

xc: Samantha Abell - City Manager

# Official Bid Form

Name: City of Gautier  
 Date: 10/9/2012  
 Time 10:00 am

We are pleased to submit the following bid for one (1) SFEV LR12 fire apparatus with all items and equipment per published specifications.

\$ 159,327<sup>00</sup> each, (Figure Price), excluding federal, state and local taxes.

The following questionnaire shall be completed by the bidder with the understanding that false or misleading information will be grounds for rejection of your bid.

Delivery shall be made in: 120 Calendar Days after chassis

Bid includes prepaid delivery of the vehicle to: Gautier, MS

Terms of Payment: Net on delivery and acceptance

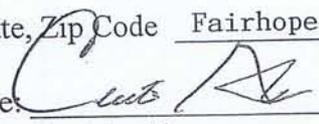
	YES	NO
Has the bidder taken any exceptions to the specifications?		X
Are all deviations from specifications explained as required by these specifications?	n/a	
Is the required bid bond included with the bid?	X	
Is an original Product Liability Certificate Enclosed which lists the City of Gautier as Certificate Holder?	X	
Has the bidder provided a detailed proposal in compliance with these specifications?	X	
Has the bidder complied with all specified warranties?	X	
Has the bidder provided all EVT certificates as required?	X	

Bidder: Sunbelt Fire, Inc.

Manufacturer Sunbelt Fire, Inc.

Address: 8050 McGowin Drive

City, State, Zip Code Fairhope, AL 36532

Signature:  Title: Territory Manager  
 Curtis Gho

## FIRE APPARATUS PROPOSAL

FOR: City of Gautier  
3330 Highway 90  
Gautier, MS 39553

DATE: October 9, 2012

We are pleased to submit our bid for your consideration on the following complete in strict accordance with the attached proposal for:

**One (1) or more Sunbelt Fire Support Vehicle mounted on a Ford F550SD 4-door 4x2 chassis per attached proposal**

Total Price 159,327<sup>00</sup>

A factory trained instructor shall deliver the unit and familiarize department. Proper manuals shall be furnished.

Delivery on the above shall be within 120 calendar days after receipt of chassis, F.O.B. Gautier, MS. The chassis is expected within 90-120 days making actual delivery approximately 210-240 days after receipt of order.

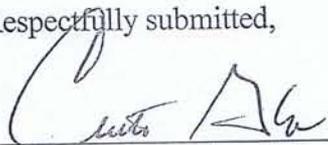
Delivery is subject to delays due to war, fire, labor disputes, strikes, acts of God, government regulations, failure of suppliers to deliver, chassis shortage in the case of commercial chassis, accidents, and other causes beyond our control.

This quotation is good for 30 days. The pricing provided is exclusive of all Federal, State and Local taxes and any other fees which may apply unless specifically noted herein. Mississippi Motor Vehicle License Numbers are SFM043, 1243 and 396.

The vehicle proposed will be constructed at Sunbelt Fire, Inc of Fairhope, Alabama. Service and parts are available through Sunbelt Fire, Inc. Service is available from locations in Fairhope, Alabama, Gulfport, and Lexington, Mississippi.

Respectfully submitted,

By:

  
Curtis Gho – Territory Manager





3	50' 12/3 Orange 110 volt extension cords with household type connectors	\$65.00	\$195.00
3	Circle D model 164 500 watt quartz lights with mounting brackets, installed	\$328.00	\$984.00
1	Set of Hurst Quick Struts in protective carrying case	\$1,695.00	\$1,695.00
1	FireCom 210 intercom system consisting of base system with two (2) PTT/Intercom plug-in receptacles and two (2) FireCom headsets and hanger hooks installed for the driver and officer of the vehicle	\$1,950.00	\$1,950.00