

P.O. Drawer 1509
3311 Short Cut Road
Pascagoula, MS 39568-1509



Telephone: 228-762-5792
Fax: 228-762-7569
Website: www.fletcherconst.com

To: City of Gautier Purchasing Agent
Re: Central Fire Station Windows Retrofit Project
Attn: Cindy Steen
Date: 3/9/12

Ms. Cindy Steen,

Fletcher Construction proposes to furnish all labor, equipment, and materials necessary to perform the scope of work referenced above for the sum of **\$10,895.00**.

Inclusions

- Remove/Replace windows as per bid invite dated February 29, 2012

Exclusions

- Overtime

Respectfully submitted,

A handwritten signature in cursive script that reads 'Shawn Preston'.

Shawn Preston
Fletcher Construction Co. Inc.

VISION CONSTRUCTORS INC

11594 Lorraine Rd · Gulfport, MS 39503

P. O. Box 2686 · Gulfport, MS 39505

Phone: (228) 832-1182

Fax: (228) 832-1781

March 7, 2012

City of Gautier Purchasing Department
Cindy Steen
3330 W. Hwy 90
Gautier, MS 39553

Re: Central Fire Station Window Retrofit Project (ARRA EECBG 2009 No. GT11-0810-0031)

Dear Ms. Steen:

Vision Constructors Inc. is pleased to present a bid for your consideration for the replacement of (7) seven each new aluminum frame windows for the Central Fire Station per your scope of work letter dated February 29, 2012.

Our lump sum bid price is: **\$16,390 (Sixteen Thousand Three Hundred Ninety and 00/100)**

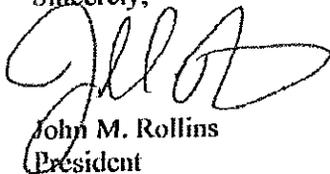
This price is based on the following clarifications:

- Performance or Payment Bonds are not included in this price; add 1.6% for Bond if needed.
- We have not included a new project sign.
- We will comply with all ARRA EECBG reporting procedures, including providing certified payroll.
- We have not included any interior work, windows will be replaced to existing blocking and undamaged exterior trim will be reused. New exterior trim will be installed where existing is damaged. This is a different installation method than North and South Station.
- We have not included any permit fees in this proposal.
- Project Duration will be approximately 130 days. The lead time on windows will be 8-12 weeks from the time field measurements are performed.

We hope that you find the above pricing acceptable and look forward to a continuing relationship with the City of Gautier. I have attached a copy of some of our most recent projects for reference.

Please contact me with questions.

Sincerely,



John M. Rollins
President
Vision Constructors, Inc.



11594 LORRAINE ROAD
GULFPORT, MS 39503

228.832.1182 (O)
228.832.1781 (F)

Company Profile:

Vision Constructors, Inc. is a commercial general contractor serving the Mississippi Gulf Coast Region, headquartered in Gulfport, Mississippi. We specialize in commercial new construction and renovation projects. We handle all stages of construction from conceptual estimates to project closeout. We have a team philosophy when managing our projects, with an open line on communication not only with our owners and architects but, with our subcontractors and vendors. We pride ourselves the quality and attention to detail we put into all of our projects.

Key Personnel:

John Rollins has over (14) years of construction experience. John is a graduate of Texas A&M University with a BS in Construction Science. John has managed projects in excess of \$60,000,000 during his career with other firms. John handles the business/management arm of the company.

Clint Way has over (14) years of construction experience. Clint is a graduate of the University of Southern Mississippi with a BS in Construction Engineering. Clint has managed projects in excess of \$60,000,000 during his career with other firms. Clint handles the operations/field arm of the company.

Martin Rollins is a registered Professional Engineer in the state of Mississippi. Martin is a graduate of Texas A&M with a BS in Mechanical engineering and an MBA from the University of South Alabama. Martin is a practicing engineer in the area, and provides engineering guidance on projects as needed.

Vision Advantage:

We have a wealth of construction experience and business knowledge on our team. Currently, we are targeting projects in the \$6,000,000 and below range. With our combined experience that we have gained on such a wide variety of projects ranging from casino to retail to medical and much more, we are by far the most qualified local contractor in our target project range. Because of our team philosophy with subcontractors and vendors with receive a competitive advantage on pricing and quality on our projects. Companies want to work for us!

Recent Projects Completed/Under Construction:

1. **Project: Central Baptist Church Additions/Renovations**
Owner: Central Baptist Church
Contact: Dr. Ralph Bledsoe (850) 723-4802
2. **Project: Crosspoint Church**
Owner: Crosspoint Church
Contact: Israel Cox (228) 328-2481
Architect: JH&H Architects
Contact: Bruce Wood (601) 948-4601
3. **Project: Hatten Building Facade**
Owner: City of Gulfport
Architect: Kelcal Hassin Architects
Contact: Kelcal Hassin (228) 948-4601
4. **Project: Bay St. Louis Sports Complex Renovations**

Owner: City of Bay St. Louis
Architect: Neel-Schaffer, Inc.
Contact: Michael B. Moore, P.E. (228) 864-2811

5. **Project: Pearlington Gym and Library Renovations**
Owner: Hancock County Board of Supervisors
Architect: Dean and Dean/Associate Architects
Contact: Bill Westerfield (601) 939-7717
Contact: Patty Furr Hancock County Library System (228) 467-6786

6. **Project: Gulfport Historic Train Depot**
Owner: City of Gulfport
Contact: Lisa Bradley (228)575-2294
Architect: Williams and Associates
Contact: Mark Williams (228)-388-1025

7. **Project: Mary C O'Keefe Cultural Center**
Owner: City of Ocean Springs
Architect: Cowart Architects, PC
Contact: Dennis Cowart (228)872-1801

8. **Project: Gautier Fire Stations Retrofit Project**
Owner: City of Gautier
Engineer: Orion Engineering
Contact: Mike Overby (228)769-0501